

QUESTION AND ANSWER – BRIEFING SESSION 12 JULY 2024
BID HP13-2025ARV – REFERENCE PRICE

No.	Question	Answer
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| 1 | Reference prices movement, Volume movement and ROE seem arbitrary and combative to building a sustainable supply on the core treatment regimen in this ARV tender and increase risk of limited access to medicine and overall supply security. | |
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Suggestion

1. Discussion on the methodology need to be opened-up and be subjected to transparent scrutiny, current list needs to be empirical and/or backed up by proper reference material.

No.	Question	Answer
		<p>To compensate for foreign exchange fluctuations between the tender advertisement and the start of the tender, the new HP13-2025ARV contract allows for an exceptional price adjustment one month before the contract starts. This price adjustment should be requested by suppliers for the portion of the final product subject to foreign exchange fluctuations, as specified in the bidding documents.</p>